

# THE LOTUS RANGE **PRICE LIST**

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UNITED KINGDOM  
01.01.2019

# THE LOTUS ELISE

# PRICE LIST

01.01.2019

## UNITED KINGDOM

Base price including VAT and excluding on the road costs<sup>†</sup>

Elise Sport 220	£39,900
Elise Cup 250	£47,800

WLTP Fuel Consumption MPG (L/100KM)	SPORT 220	CUP 250
Low	24.6 (11.5)	24.1 (11.7)
Medium	38.7 (7.3)	37.7 (7.5)
High	42.2 (6.7)	40.9 (6.9)
Extra High	38.2 (7.4)	37.7 (7.5)
Combined	36.7 (7.7)	36.2 (7.8)
CO <sub>2</sub> Emissions Combined	174 G/KM	177 G/KM

# THE LOTUS ELISE

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### ELISE SPORT 220 OPTIONS

#### INTERIOR AND TRIM

Alcantara® Trim Pack (seats and door panels in black with silver stitching or red with silver stitching)	£1,500
Leather Trim Pack (seats and door panels in black with silver stitching or red with silver stitching)	£1,500
Tartan Trim Pack (seats and door panels in red or yellow with black stitching)	£1,500
Full carpet	£350
Floor mats	£100
Alcantara® steering wheel	£300
Alcantara® trimmed fascia vents (Centre, LH & RH)	£300
Alcantara® sill covers	£200
Interior colour pack (Red, Yellow, Silver, Orange or Black)	£400

#### EXTERIOR AND BODY

Hardtop	£1,250
Metallic or signature paint	£825
Standard cast alloy wheels (16" front and 17" rear) - Black	NCO
Black Pack (rear transom, roll hoop cover, mirror plinths/pods & front access panel)	£400
Red calipers	£350

#### COMFORT AND COMMUNICATION

Air conditioning	£1,250
Stereo plus two front-mounted speakers	£400
Sound insulation	£350
Cruise control	£110

#### LIGHTWEIGHT AND PERFORMANCE

Lightweight black or silver forged alloy wheels (16" front and 17" rear)	£1,900
Sports dampers	£500
Lightweight lithium-ion battery	£1,200
Titanium exhaust	£4,000
Two-piece brake discs	£1,500
Carbon fibre hardtop	£3,000
Carbon fibre front access panel	£900
Carbon fibre tailgate	£1,600
Carbon fibre roll hoop cover	£1,000
Carbon fibre sports seats	£1,200
Carbon fibre sill covers	£1,200

# THE LOTUS ELISE

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### ELISE CUP 250 OPTIONS

#### INTERIOR AND TRIM

Leather Trim Pack (seats and door panels in black with red or yellow stitching)	£1,000
Tartan Trim Pack (seats and door panels in red or yellow)	£1,000
Full carpet	£350
Floor mats	£100
Alcantara® steering wheel	£300
Alcantara® trimmed facia vents (Centre, LH & RH)	£300
Alcantara® sill covers	£200
Interior Color Pack	£400

#### EXTERIOR AND BODY

Hardtop	£1,000
Metallic or signature paint	£825
Standard ultra-lightweight forged alloy wheels (16" front and 17" rear) - Silver	NCO
Red calipers	£350

#### COMFORT AND COMMUNICATION

Air conditioning	£1,250
Bluetooth enabled stereo plus two front-mounted speakers	£400
Sound insulation	£350
Cruise control	£110

#### LIGHTWEIGHT AND PERFORMANCE

Titanium exhaust	£4,000
Two-piece brake discs	£1,500
Carbon Aero Pack (front splitter, rear wing & barge boards)	£3,400
Carbon fibre hardtop	£3,000
Carbon fibre access panel	£900
Carbon fibre tailgate	£1,600
Carbon fibre roll hoop cover	£1,000
Carbon fibre sill covers	£1,200

# THE LOTUS EXIGE

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Base price including VAT and excluding on the road costs<sup>†</sup>

Exige Sport 350 (Coupe & Roadster)	£59,600
Exige Sport 410 (Coupe & Roadster)	£79,900
Exige Cup 430	£100,600

WLTP Fuel Consumption MPG (L/100KM)	SPORT 350	SPORT 410	CUP 430
Low	17.4 (16.2)	16.8 (16.8)	16.8 (16.8)
Medium	28.2 (10.0)	28.5 (9.9)	28.5 (9.9)
High	32.8 (8.6)	33.2 (8.5)	33.2 (8.5)
Extra High	32.1 (8.8)	30.1 (9.4)	30.1 (9.4)
Combined	28.2 (10.0)	27.7 (10.2)	27.7 (10.2)
CO <sub>2</sub> Emissions Combined	225 G/KM	230 G/KM	230 G/KM

### EXIGE SPORT 350 OPTIONS

#### INTERIOR AND TRIM

Alcantara® Trim Pack (seats and door panels in black with silver stitching or red with silver stitching)	£1,500
Leather Trim Pack (seats and door panels in black with silver stitching or red with silver stitching or tan with tan stitching)	£1,500
Tartan Trim Pack (seats and door panels in red or yellow with black stitching)	£1,500
Full carpets	£350
Floor mats	£100
Alcantara® steering wheel	£300
Alcantara® trimmed fascia vents (Centre, LH & RH)	£300
Interior Colour Pack in Red, Yellow, Orange, Silver or Black	£500

#### EXTERIOR AND BODY

Hardtop (Roadster only)	£1,250
Metallic or signature paint	£900
Standard cast alloy wheels (17" front and 18" rear) - Silver	NCO

#### COMFORT AND COMMUNICATION

Air conditioning	£1,250
Stereo plus two front-mounted speakers	£400
Sound insulation	£500
Cruise control	£110

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### EXIGE SPORT 350 OPTIONS

#### LIGHTWEIGHT AND PERFORMANCE

Lightweight satin black or silver forged alloy wheels (17" front and 18" rear)	£1,500
Two-piece high performance brake discs	£1,500
Lightweight lithium-ion battery	£1,350
Titanium exhaust	£5,500
Carbon Aero Pack (Coupe only - front splitter, rear wing, rear diffuser)	£4,000
Carbon fibre hardtop (Coupe)	£3,000
Carbon fibre hardtop (Roadster)	£3,000
Carbon fibre louvered tailgate	£1,600
Carbon fibre front access panel	£1,400
Carbon fibre sports seats	£1,200
Carbon fibre sill covers	£1,200



# THE LOTUS EXIGE

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### EXIGE SPORT 410 OPTIONS

#### INTERIOR AND TRIM

Leather Trim Pack (seats and door panels in black with silver stitching or red with silver stitching or tan with tan stitching)	£1,500
Leather trimmed facia vents (Centre, LH & RH)	£300
Leather trimmed steering wheel	£300
Interior Colour Pack in Red, Yellow, Orange, Silver or Black	£500
Full carpet	£350
Floor mats	£100

#### EXTERIOR AND BODY

Hardtop (Roadster only)	£1,250
Metallic or signature paint	£900

#### COMFORT AND COMMUNICATION

Air conditioning	£1,250
Stereo plus two front-mounted speakers	£400
Sound insulation	£500
Cruise control	£110

#### LIGHTWEIGHT AND PERFORMANCE

Titanium exhaust	£5,500
Carbon fibre hardtop (Coupe)	£3,000
Carbon fibre hardtop (Roadster)	£3,000
Carbon fibre binnacle cover	£1,000
Carbon fibre sill covers	£1,200
Carbon fibre barge boards	£2,800
Carbon fibre rear diffuser	£1,200
Fire extinguisher	£1,300
Exterior engine isolator	£1,300

# LOTUS EXIGE

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### EXIGE CUP 430 OPTIONS

#### INTERIOR AND TRIM

Leather Trim Pack	NCO
Tartan Trim Pack (seats and door panels in red or yellow with black stitching)	NCO
Interior Colour Pack (Red, Yellow, Silver, Orange or White)	£500
Full carpet	£350
Floor mats	£100

#### COMFORT AND COMMUNICATION

Air conditioning	£1,250
Stereo plus two front-mounted speakers	£400
Sound insulation	£550
Cruise control	£110

#### EXTERIOR AND BODY

Metallic or signature paint	£900
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#### LIGHTWEIGHT AND PERFORMANCE

Fire extinguisher	£1,300
Battery isolator	£1,300
Standard battery	NCO



# THE LOTUS EVORA

# PRICE LIST

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## UNITED KINGDOM

Base price including VAT and excluding on the road costs<sup>†</sup>

Evora GT410 Sport (2+0) or (2+2 when specified with Sparco seats and GT430 forged wheels)	£85,900
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WLTP Fuel Consumption MPG (L/100KM)	EVORA GT410	EVORA GT410 AUTO
Low	16.9 (16.7)	15.5 (18.2)
Medium	26.4 (10.7)	25.4 (11.1)
High	31 (9.1)	30.1 (9.4)
Extra High	29.7 (9.5)	29.4 (9.6)
Combined	26.7 (10.6)	25.7 (11.0)
CO <sub>2</sub> Emissions Combined	239 G/KM	248 G/KM

### EVORA GT410 SPORT OPTIONS

#### TRANSMISSION

Automatic gearbox	£2,000
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#### INTERIOR AND TRIM

2+2 Seating configuration (must be specified with Sparco Seats option & Evora GT430 forged wheels option)	NCO
Leather Interior Trim Pack	NCO
Full Alcantara® steering wheel (black with red strip or red with black strip)	£300
Sparco seats (Red or Yellow Stitching)	£3,500
Interior colour pack (Red or Yellow)	£500

#### EXTERIOR AND BODY

Mud flaps	£150
Metallic or signature paint	£1,200
Carbon fibre rear diffuser surround	£1,000

#### COMFORT AND COMMUNICATION

Air conditioning	£1,500
Premium infotainment head unit (7" inc Apple CarPlay & Android Auto)	£2,000
Cruise control	£300
Subwoofer and amplifier	£400
Sound insulation pack	£250
Centre console cup holder	£110

#### LIGHTWEIGHT AND PERFORMANCE

Titanium exhaust	£5,500
Track Pack: Ohlins® TTX two-way adjustable dampers	£5,500
Evora GT430 forged wheels with 235/285 Cup 2 tyres in Black	£2,000
Evora GT430 forged wheels in Black (Machined)	£2,900



## UNITED KINGDOM

For further information on the Lotus range, to find your nearest dealer or to arrange a test drive, please visit our website **LOTUSCARS.COM**

†Prices include VAT, please visit your local, official Lotus dealer for further information. Vehicle prices do not include delivery charges, PDI, first service, number plates, first registration fee, road fund license, fuel (or any other on the road charges) or any other costs. Please contact your authorised Lotus dealership for further information. Prices are effective from 1st of January 2019. Prices stated are manufacturer's recommended retail price. Information contained within this price guide is correct at the time of going to print. Lotus Cars Limited reserves the right to amend prices and specification at any time without prior notice.